



# **Amazon FBA: 33 Product Sourcing Methods For Amazon FBA & eBay**

# Product Sourcing Master Class

In this Master Class, you're going to discover 30 of the most powerful ways to source high-profit products for your Amazon / eBay business.



# About Your Instructor

My name is David Espino and I've been selling on Amazon and eBay since 1998. I've sold tens of thousands of items on eBay, Amazon and on my own websites over the last 16 years.

My product sourcing system was featured on TV for 11 years and my TV show has been seen by millions and has produced thousands of success stories...

The strategies you're about to learn, work!

When you implement these proven strategies, you will have some of the most powerful ways to source high-profit products that exist!

# The Goal

**The goal of most of these strategies is simple:**

To find only the “highest-profit” products that give you high profit margins and therefore require less work.

To “automate” as much of this product-sourcing as possible, leaving you more time to make money.

I know you’re excited to learn these proven strategies, so let’s get started now!

# 1 – Antique Mall Buyout Offer

In the early '90s, I sold vintage Hot Wheels in an antique toy store in Fullerton, CA.

I had a consignment case there.

One day, I received an interesting call...

# 1 – Antique Mall Buyout Offer

## Step-By-Step:

1. Visit local Antique Malls
2. Scope out the ones that have highly collectible items
3. Offer to buy out the entire space (at favorable wholesale pricing)
4. Close the deal and begin selling at high profits!

## 2 – Trade Show Buyout Offer

Exhibitors at Trade Shows have a variety of responsibilities tied to their trade show booth.

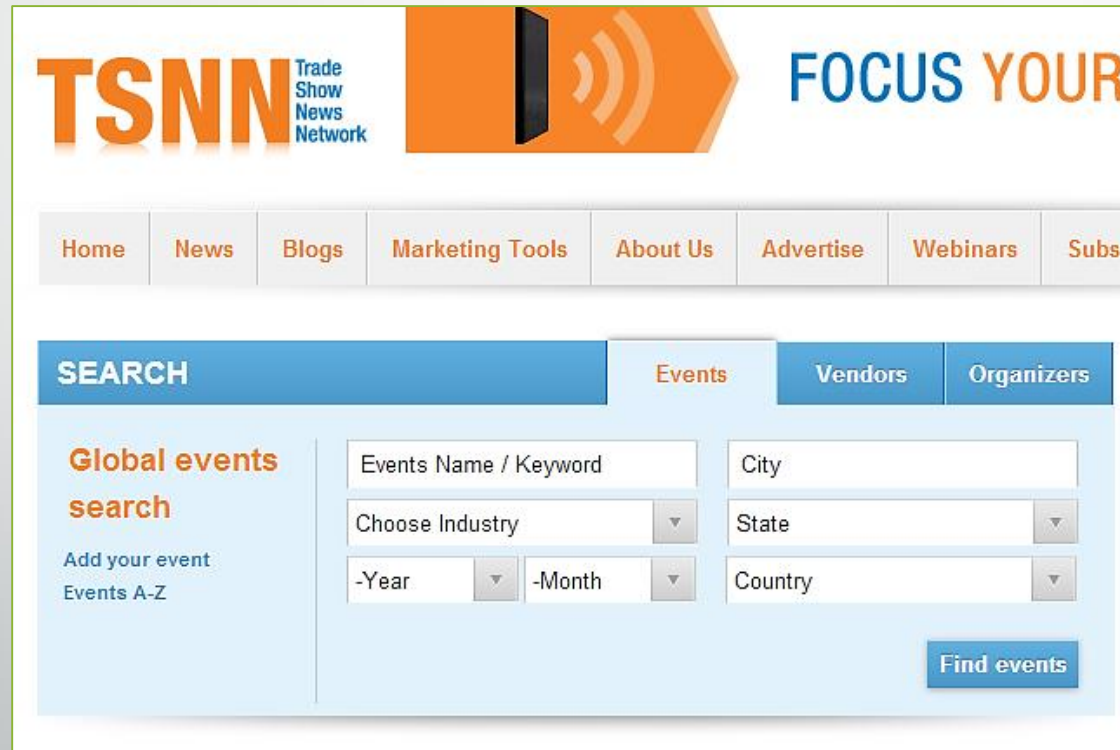
One of their responsibilities is breaking down and shipping out their booth and products.

You can help them by offering to “buy out” their booth / products at the end of the show.

# 2 – Trade Show Buyout Offer

## Step-By-Step:

1. Find trade shows that are coming to your area ([TSNN.com](http://TSNN.com))



The screenshot shows the TSNN (Trade Show News Network) website. The header includes the TSNN logo, a navigation menu with links for Home, News, Blogs, Marketing Tools, About Us, Advertise, Webinars, and Subscriptions, and a slogan "FOCUS YOUR". Below the header is a search section with tabs for "SEARCH", "Events", "Vendors", and "Organizers". The "SEARCH" tab is active, displaying a "Global events search" form. The form includes a text input for "Events Name / Keyword", a "City" input, a "Choose Industry" dropdown, a "State" dropdown, and a "Country" dropdown. There are also "-Year" and "-Month" dropdowns. A "Find events" button is located at the bottom right of the search form. On the left side of the search form, there are links for "Add your event" and "Events A-Z".



## 2 – Trade Show Buyout Offer

### Step-By-Step:

1. Find trade shows that are coming to your area (TSNN.com)
2. Find those with highly-saleable items – items that are in high demand

## 2 – Trade Show Buyout Offer

### Step-By-Step:

- 1.** Find trade shows that are coming to your area (TSNN.com)
- 2.** Find those with highly-saleable items – items that are in high demand
- 3.** Offer to buy out their entire spot when the show ends – so they don't have to deal with the return shipping (at favorable wholesale pricing)

## 2 – Trade Show Buyout Offer

### Step-By-Step:

- 1.** Find trade shows that are coming to your area (TSNN.com)
- 2.** Find those with highly-saleable items – items that are in high demand
- 3.** Offer to buy out their entire spot when the show ends – so they don't have to deal with the return shipping (at favorable wholesale pricing)
- 4.** Close the deal and begin selling at high profits!

## 2 – Trade Show Buyout Offer

### Step-By-Step:

1. Find trade shows that are coming to your area (TSNN.com)
2. Find those with highly-saleable items – items that are in high demand
3. Offer to buy out their entire spot when the show ends – so they don't have to deal with the return shipping (at favorable wholesale pricing)
4. Close the deal and begin selling at high profits!
5. There's even a way to profit from trade shows WITHOUT attending them!  
(Trade Show No Show training)

# 3 – Advertising For Product

I've bought tens of thousands of vintage Hot Wheels by advertising for them.

Initially, I ran ads in local "freebie" classified ad newspapers and then I found more automated / internet ways to accomplish the same thing.

Advertising for product is an age-old technique used by antiques dealers for years – but it **WORKS!**

Many people still live in the "offline world" and have not set foot on the internet yet!

# 3 – Advertising For Product

One day, a seller responded to my Recycler ad.

# 3 – Advertising For Product

One day, a seller responded to my Recycler ad.

I bought a collection of loose, vintage Hot Wheels from him and this car was in that collection.



# 3 – Advertising For Product

One day, a seller responded to my Recycler ad.

I bought a collection of loose, vintage Hot Wheels from him and this car was in that collection.

Years later, when I was in “raising money mode”, I called a friend, who had expressed interest in this car...



## 3 – Advertising For Product

One day, a seller responded to my Recycler ad.

I bought a collection of loose, vintage Hot Wheels from him and this car was in that collection.

Years later, when I was in “raising money mode”, I called a friend, who had expressed interest in this car...

**\$3,000 !**

# 3 – Advertising For Product

## Step-By-Step:

- 1.** Find your local classified ads newspapers. (PennySaver, Thrifty Nickel, Hot Sheet, Recycler, Etc.)
- 2.** Check into their advertising policies – often you can get free “resident” ads
- 3.** Run some initial test ads to see how your response is – BUT, remember that advertising works best through repetition...
- 4.** Re-run your ads as they begin working and then expand to larger regions / cities
- 5.** Resource: [www.NationwideAdvertising.com](http://www.NationwideAdvertising.com)

# 3 – Advertising For Product

## NATIONWIDE NEWSPAPERS ADVERTISING

SEARCH

|   |  |  |  |
|---|--|--|--|
| Newspapers Listed By Cities & States                                | Advertise in Nationwide Newspapers "Top Sellers"   |  |  |
| Advertise in ONE MILLION Newspapers 20 Cities Special Only \$180.00 |  <p>Advertise in the Popular 1 Million Newspapers Special! Only \$180.00</p>                          |  <p>Advertise in 3.5 Million Circulation Weekly Special! \$379.00</p>   |  <p>Advertise in 7 Million Weekly Circulation 200+ Cities<br/><b>\$639.00</b></p>   |
| Thrifty Nickel American Classifieds Weekly Newspapers               |  <p>Advertise In The 14 Million Circulation Special!<br/><b>\$1,400.00</b></p>                        |  <p>Advertise in the Midwest Classified Network!! 118 Weekly Newspapers!<br/><b>\$249.00</b></p>                  |  <p><b>NEW YORK SHOPPERS NETWORK</b><br/>Pennysavers &amp; Shoppers Weekly Newspapers - Over 6.6 Million Circulation!<br/><b>\$565.00</b></p> |
| Pennysavers, Shoppers & More Classified Weekly Newspapers           |  <p><b>USA TODAY</b> - Advertise in the #1 Daily Newspaper in USA!</p>                               |  <p>Advertise in the NANI Network (National Advertising Network) 20 Million Circulation<br/><b>\$1,795.00</b></p> |  <p>Advertise in the CADNET National Advertising Network<br/><b>\$825.00</b></p>   |
| Large Weekly Group Buys   |  <p>Advertise a 35-Word Online Ad - BUY 5 Months, Get 1 Month FREE Special!!<br/><b>\$35.99</b></p> |  <p><b>1 Year SUPER DEAL!</b><br/>Advertise a 35-Word Online Ad for 12 Months!<br/><b>\$80.00</b></p>           |  <p>Take Advantage of Nationwide Newspapers Special Offers - Click Here</p>   |
| *Click Here For Cheap Online Advertising Rates!                     |  |  |  |
| Browse Our Online Classifieds Ads!                                  |  |  |  |
| Statewide Classified Advertising Networks                           |  |  |  |
| Statewide 2 x 2 Display Ad Networks                                 |  |  |  |

## 4 – Advertising For Consignment Deals

You can sell for others on Amazon / eBay on consignment.

In this arrangement, you're selling other people's merchandise *for them*, for a percentage of the sale.

I've had lots of six-figure success stories who used this business model.

The trick is to sell only higher-end / high-profit items, such as vehicles, jewelry – anything that will pay you well when you make 20% - 40% of the sale.

# 4 – Advertising For Consignment Deals

## Step-By-Step:

- 1.** Run ads in your local classified ads newspapers. (PennySaver, Thrifty Nickel, Hot Sheet, Recycler, Etc.)
- 2.** Get business cards / postcards printed with your ad
- 3.** Run ads stating that you will sell their stuff for them – specify the types of things you'll sell for them



# 5 – Exclusive Dropshipping Arrangement

## 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

# 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

Example: I sell display cases for vintage die-cast cars.





# 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

Example: I sell display cases for vintage die-cast cars.

- I don't build them

# 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

Example: I sell display cases for vintage die-cast cars.

- I don't build them
- I don't touch them

# 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

Example: I sell display cases for vintage die-cast cars.

- I don't build them
- I don't touch them
- I don't buy them to resell

# 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

Example: I sell display cases for vintage die-cast cars.

- I don't build them
- I don't touch them
- I don't buy them to resell
- I don't ship them

# 5 – Exclusive Dropshipping Arrangement

The ultimate dropshipping arrangement is one you create yourself. In effect, you become a “broker” of the merchandise.

Example: I sell display cases for vintage die-cast cars.

- I don't build them
- I don't touch them
- I don't buy them to resell
- I don't ship them

I only sell them, (on my website) **and make \$70 each time I sell one!**

# 5 – Exclusive Dropshipping Arrangement

My friend, (who I've created this exclusive arrangement with)

- **Buys the materials**
- **Builds the cases**
- **Packs and ships the cases**
- **And gets paid his price**

(I simply “mark it up” by \$70 – my commission)

One of my success stories did this with stage monitors and made \$14,000 a month with very little time invested!

# 5 – Exclusive Dropshipping Arrangement

## Step-By-Step:

- 1.** Find handmade or high-quality products that there's a demand for
- 2.** You can find these products by searching on Etsy, at crafts shows, at trade shows, by advertising for these situations or on specialty websites
- 3.** Create an exclusivity agreement that allows you to be the **ONLY** seller on eBay / Amazon for their item
- 4.** Start selling!

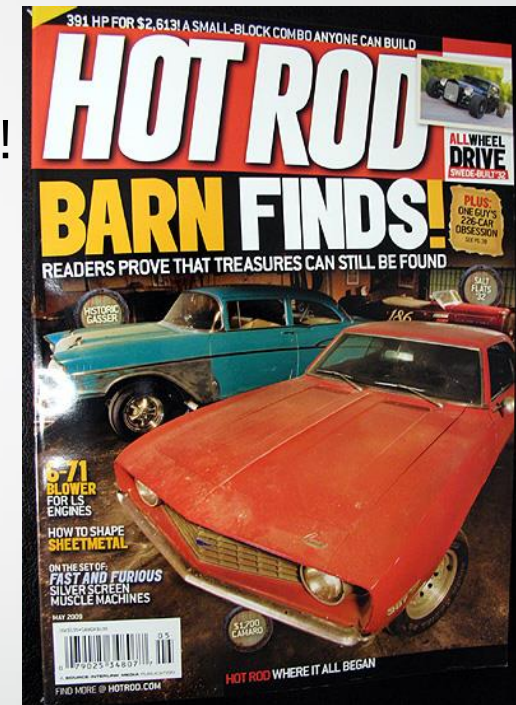
# 6 – Sell Cars On eBay Motors

I love classic cars and I've had a blast buying and selling cars on eBay!



# 6 – Sell Cars On eBay Motors

I love classic cars and I've had a blast buying and selling cars on eBay!



## 6 – Sell Cars On eBay Motors

I've made the most money in one transaction on eBay by selling this car on eBay Motors:



Bought: \$38,000

Paid: \$3,000 for repairs

Sold: for \$69,000

Profit: \$28,000

# 6 – Sell Cars On eBay Motors

## Step-By-Step:

- 1.** Find classic cars locally by searching for them or hiring a “bird dog” on a commission basis
- 2.** Negotiate a great deal locally from “don’t wanters” sellers
- 3.** Advertise that you sell cars on eBay Motors – on consignment
- 4.** Contact local used car dealers and offer to sell their cars for them (but charge a “listing fee” per car listed)
- 5.** Sell less but make more!
- 6.** Want more info? “eBay: How I've Made \$89,000 By Flipping Cars On eBay”  
[espino.dave@gmail.com](mailto:espino.dave@gmail.com)

# 7 – Flea Market Finds

Flea markets are good places to source products – if you know what you're looking for!

Some of the cool products to look for at flea markets:

- “Like-new” closeout merchandise
- High-demand marketing courses (CDs/ DVDs / Workbooks)
- Workout DVD sets and rare media items in general
- Furbys
- Collectible toys
- Collectible books
- Excedrin

# 7 – Flea Market Finds

Look for large lots of new merchandise that you can buy wholesale.

Flea market sellers understand “giving a good deal when you buy everything”

Negotiate hard – they’re used to it

Media items are good finds at flea markets – they sell well on Amazon

# 7 – Flea Market Finds

## Step-By-Step:

- 1.** The best flea markets are the ones where most of the sellers sell “used stuff”. Many of these items are from storage auctions. Also good are the Antique Flea Markets (for collectibles)
- 2.** The early bird gets the DEAL! Get there as early as possible and bring lots of cash
- 3.** Bundle deals or “lots” mean better deals overall

## 8 – Business Card / Postcard

If you are focused on one main niche in your eBay / Amazon business, it's a good idea to get a business card to hand out wherever you go.

A card is like having “1000 salespeople”.

This isn't a standard business card, though.

# 8 – Business Card / Postcard

Here's an example of one of mine (postcard size)

**Cash For  
Hot Wheels!**



**I buy vintage Redline Hot Wheels cars**

**(from 1968 to 1977 - Loose AND in the package!)**

**Top prices paid! No collection too big or too small.**

**Also looking for Mattel Employee items, Hot Wheels  
Store Displays and Hot Wheels Track Sets.**

**Call Dave at: 800-496-1727**

**or**

**Visit: [www.Cash4Redlines.com](http://www.Cash4Redlines.com)**



## 8 – Business Card / Postcard

I've gotten a lot of deals with this method, especially when going to flea markets and handing them out to dealers who are selling items similar to mine.

I once bought a vintage Hot Wheels collection because the collectible toys dealer could not afford to buy it and he handed my card to the seller.

Made about \$1,800 on that deal!

I use [VistaPrint.com](https://www.vistaprint.com) and the cards are super inexpensive to print!

# 8 – Business Card / Postcard

## Step-By-Step:

- 1.** Decide the high-demand / collectibles niche you want to be in.
- 2.** Print up cards similar to the one I just showed you
- 3.** Take the cards with you, everywhere you go and hand them out, leave them places where your “prospects” might hang out and just distribute the heck out of them
- 4.** Receive calls and go buy the stuff!

## 9 – Buying Events

In my niche of collectible and vintage toys, there is a major seller who buys all of their merchandise through “Buying Events”.

They’ve got it down to a science...

In their buying events, they treat it like the “Antiques Roadshow” and have people bring in their collectible toys for an “appraisal”.

They are usually communicating with someone at the office who gives them a buy price (based on their eBay research)

# 9 – Buying Events

They get set up in a hotel ballroom and they also get a lot of pre-event advertising going, such as press releases, full page newspaper ads and radio ads and radio interviews.

Since they are the sole buyers, they are in a prime negotiating position.

When they buy an item or a collection from you, they pay with a check.

By doing these buying events, they make tons of money because they often get some of the rarest items (pre-production and prototype toys) that sell for tens of thousands of dollars.

This is the big leagues!

# 9 – Buying Events

## Step-By-Step:

- 1.** Start small with a smaller hotel room or an inexpensive office location that is rented for a few hours.
- 2.** The key to this is advertising everywhere and often so that you get lots of people coming to your event.
- 3.** Have plenty of cash, carefully guarded, or use checks.
- 4.** Have someone who really knows how to research items there (or available by phone) – that's their sole job.
- 5.** Start buying up collections!

# 10 – Search Craigslist Nationally

Craigslist is a free classifieds website where people post things they want to sell.

However, Craigslist is intentionally run as a LOCAL classified ads site...

Craigslist only allows you to search in one region or one major city at a time.

However, I found a great search tool that allows you to search Craigslist over a wider area or even across an entire Country at the same time, which definitely opens up the opportunities for profit!

# 10 – Search Craigslist Nationally

# SearchTempest

All of craigslist, eBay & more in one search.

(No affiliation with craigslist®)

[Post an Ad](#) [★ Your Searches](#)

**Where:**

Zip/Postal Code [?](#)

ex. 90210 -or- V8T 4M1

Within  mi

**What:**

Keywords (optional)

ex. "Ikea Desk" -pressboard

**SEARCH**

All /  Advanced  Any  Phrase [?](#)

## Preferences

Searching by distance from you

[Search by US state or region](#)

[Search worldwide \(outside the US\)](#)

"Include eBay/Amazon" options have moved to the Preferences panel. [Find out more...](#)

## Category

community  
events  
gigs  
housing  
jobs  
personals  
resumes  
**sale/wanted**  
services

## Sub-Category

**all sale/wanted**  
auto parts  
bicycles  
bike parts  
boats  
cars & trucks  
computers & tech  
electronics  
farm & garden  
free stuff  
furniture  
motorcycles / scooters  
musical instruments  
recreational vehicles  
sporting goods  
tools

[Show More Categories](#)

## Other Options

Has picture  
 Search titles only

Price:

[Reset Search](#)

# 10 – Craigslist Arbitrage

## Step-By-Step:

1. Visit [SearchTempest.com](http://SearchTempest.com)
2. Run searches for products you know are good sellers across a broad area near you.
3. Compare to current pricing on Amazon / eBay
4. If the local pricing is profitable, go buy the items & resell on Amazon / eBay



# 11 – Excedrin Case Study

This is more of an example than a strategy, but I think we can learn a lot from it!

One day, my wife sent me an article from Yahoo News about how people were paying big money for Excedrin on eBay...

The article talked about a voluntary recall by Novartis in which the company had taken their products off the shelves...

Apparently, for some people, Excedrin Extra Strength and Excedrin Migraine are the only products that relieve their migraines – generic brands just don't do it...

# 11 – Excedrin Case Study

As soon as I read the article, I thought: “I know where to find Excedrin!”

The next day, I went to a local flea market and found Excedrin.

I was buying the 200 ct boxes for \$12 each and selling them for \$150

The people who bought these were so grateful – they could not find them anywhere...



# 11 – Excedrin Case Study

I also sold Excedrin PM, Back & Body, and Tension Headache

I then started selling them on Amazon and they sold for even more money.

I made \$20,000 in 60 days by selling Excedrin on eBay / Amazon!



# 11 – Excedrin Case Study

## Step-By-Step:

1. Be on the lookout for recalled items / spikes in demand
2. Stay well informed as to where you can get these items
3. Have a product-sourcing mindset, wherever you go
4. When the opportunity comes, be ready to strike!



# **Product Sourcing Master Class**

**33 Proven Ways  
To Source High-Profit Products**

**Part 2**

# Product Sourcing Arbitrage & Hacks

In the next few strategies, you'll discover some exciting arbitrage strategies using Amazon & eBay, as well as some pretty powerful "hacks" that will get you great deals!

# The Goal

**The goal of most of these arbitrage / hacking strategies is simple:**

To use some little-known strategies that find “inefficiencies” in various markets and then to “ethically exploit” those inefficiencies to make money, more quickly and more easily than traditional ways.

## 12 – Searching eBay Creatively

Some of my best finds (on eBay) started with a simple “completed listings” search.

As I continued to “dig”, I found some very interesting things about the seller and the volume of sales they were doing.

If you combine this strategy with some simple “product finding” strategies, you can reverse-engineer most sellers’ businesses and often find some great products that have a high sell-through rate!



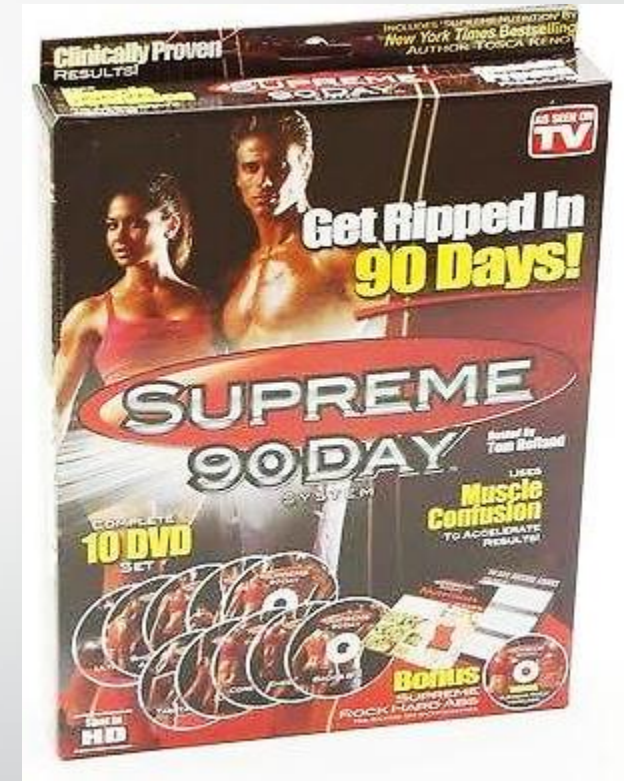
# 12 – Searching eBay Creatively

Here's an example of a product I've done really well with.

Notice that this product actually has 2 titles...

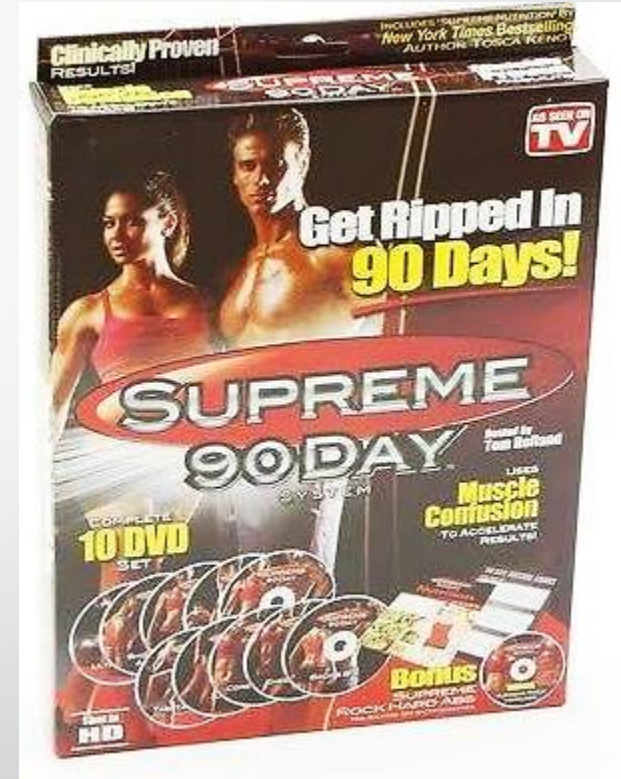
I've found quite a few of these by searching only for:

“Get Ripped In 90 Days”, which is not the main title...



# 12 – Searching eBay Creatively

When an item is listed with the wrong title, most searchers (who are looking by using the correct title) will not find that item – leaving it as easy pickings for you to snipe or “buy it now” before someone else does!



# 12 – Searching eBay Creatively

## Step-By-Step:

- 1.** Run completed listings searches on popular / high-demand products
- 2.** Find “alternate” ways that people might list these products
- 3.** Run searches for these alternate search terms
- 4.** Find bargains, buy them and resell them

# 13 – Spying On Successful Sellers On eBay

When you are doing these creative searches, be on the lookout for sellers who have a high feedback rating.

# 13 – Spying On Successful Sellers On eBay

When you are doing these creative searches, be on the lookout for sellers who have a high feedback rating.



The screenshot shows an eBay listing for a fitness program. At the top left is the eBay logo and a 'Shop by category' dropdown menu. To the right is a search bar with the text 'Search...'. Below the search bar is a breadcrumb trail: '< Back to search results | Listed in category: Sporting Goods > Exercise & Fitness > Gym, Workout & Yoga > Bo'. A yellow banner below the breadcrumb reads 'This listing has ended. The seller has [relisted this item](#) or one like this.' The main title of the listing is 'SUPREME 90 DAY INTENSE INSANE MUSCLE CONFUSION WORK OUT PROG'. To the left of the title is a product image showing a box and several discs, with a diagonal 'ENDED' banner overlaid on the bottom right corner. To the right of the image, the listing details are: 'Item condition: Brand New', 'Ended: Aug 17, 2014 18:01:59 PDT', 'Price: US \$74.95', 'Shipping: \$6.95 Economy Shipping', and 'Item location: United States'. Below these details, a green arrow points to the seller information: 'Seller: [mallontown](#) (56121 ) | [Seller's other items](#)'. At the bottom left of the listing area, there is a link that says 'Sell one like this'.

# 13 – Spying On Successful Sellers On eBay

When you are doing these creative searches, be on the lookout for sellers who have a high feedback rating.



The screenshot shows an eBay listing for a fitness program. At the top, the eBay logo is on the left, followed by a 'Shop by category' dropdown and a search bar. Below this is a breadcrumb trail: 'Back to search results | Listed in category: Sporting Goods > Exercise & Fitness > Gym, Workout & Yoga > Bo'. A yellow banner states: 'This listing has ended. The seller has [relisted this item](#) or one like this.' The main title is 'SUPREME 90 DAY INTENSE INSANE MUSCLE CONFUSION WORK OUT PROG'. To the left is a product image of a fitness program with a red 'ENDED' banner. To the right, the listing details are: 'Item condition: Brand New', 'Ended: Aug 17, 2014 18:01:59 PDT', 'Price: US \$74.95', 'Shipping: \$6.95 Economy Shipping', and 'Item location: United States'. A green arrow points to the seller information: 'Seller: [mallontown](#) (56121 ★) | [Seller's other items](#)'. At the bottom left, it says 'Sell one like this'.

When you find one with a great product and a high feedback rating, you can now go into "Spy mode"...

# 13 – Spying On Successful Sellers On eBay





**mallontown** (56121★)  
98.6% positive feedback

[+ Follow](#)

[Items for sale](#) [Visit store](#) [Contact](#)

Based in United States, mallontown has been an eBay member since Jun 08, 1998

**Feedback ratings** [See all feedback](#)

|       |       |                   |
|-------|-------|-------------------|
| ★★★★★ | 5,953 | Item as described |
| ★★★★★ | 6,166 | Communication     |
| ★★★★★ | 6,244 | Shipping time     |
| ★★★★★ | 6,490 | Shipping charges  |


|                |           |              |
|----------------|-----------|--------------|
| <b>+ 7,051</b> | <b>66</b> | <b>- 105</b> |
| Positive       | Neutral   | Negative     |

Feedback from the last 12 months

**+ A+**  
Sep 02, 2014

106 Followers | 0 Collections | 0 Guides | 6,201 Views | Member since: Jun 08, 1998 | United States

# 13 – Spying On Successful Sellers On eBay



**Delivery Options** [see all](#)

- Free shipping
- Free In-store pickup



**Show only** [see all](#)

- Returns accepted
- Completed listings
- Sold listings

**More refinements...**

---

**Seller Information**


mallontown (56121  )

Feedback rating: 56,121  
Positive Feedback: 98.6%  
Member since Jun-08-98 in  
United States

---

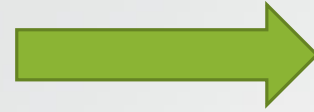
[Read feedback profile](#)  
[Add to my favorite sellers](#)

**Visit seller's eBay Store!**

 **1 DISNEY STORE AND  
MORE TOYS GAMES**



# 13 – Spying On Successful Sellers On eBay




Supreme 90 days

Items for sale from: mallontown (58121) | Add to my favorite sellers | S

All Listings Auction Buy It Now

3 results for Supreme 90 days [★ Save search](#)

Completed listings




**AS SEEN ON TV SUPREME SYSTEM**

**\$99.95**  
Was: ~~\$199.99~~  
Buy It Now

NOT SOLD

[View similar active items](#)  
[Sell one like this](#)




**SUPREME 90 DAY INTENSE DVD SYSTEM**

**\$74.95**  
Was: ~~\$149.99~~  
Buy It Now

NOT SOLD

[View similar active items](#)  
[Sell one like this](#)



**AS SEEN ON TV SUPREME SYSTEM**

**\$99.99**  
Was: ~~\$199.99~~  
Buy It Now

SOLD

[View similar active items](#)

# 13 – Spying On Successful Sellers On eBay

## Step-By-Step:

1. While searching popular products, look for high-feedback sellers
2. Spy on them by checking their completed listings to see how much volume they're doing of a particular product
3. Check on other products that they may be selling a lot of
4. Begin creatively searching for sources of that product.

# 14 – StuffAlert.com

StuffAlert will send you alerts when an item you are looking for gets listed on eBay.

View Edit Create Review Save

**Step 1**  
Enter Keywords... the more specific you are, the more accurate your search will be \*  
  
The more specific you are, the more accurate your search will be

**Step 2**  
Which eBay Site? \*  
United States

**Step 3**  
Choose a Category... or leave as All  
All

**Advanced Search Options**

Buying formats? \*  Any  Any  Any

Condition?  Any  Any

Search including?  
 Title and Description  
Note: This will search both the item Title and Description based on your Keywords

Price?  
From  to

My Options Find >

# 14 – StuffAlert.com

## Step-By-Step:

- 1.** Visit [StuffAlert.com](http://StuffAlert.com) and enter the details of the items you've found to be in high demand
- 2.** Use "alternate" keywords and titles to find the items that are not typically searched that way
- 3.** Receive email updates with those high-demand items and buy them for resale.

# 15 – “Buy It Now” Sniping

Often, amateur eBay sellers will list an item without doing proper research as to its value...

This results in their listing being priced too low – you can snap these up, if you know what you’re doing.

# 15 – “Buy It Now” Sniping

When most people think of sniping, they think of sniping a bid at the very end of an auction.

With “Buy It Now” sniping, we are going to snipe a purchase at the very beginning of the listing.

# 15 – “Buy It Now” Sniping

Once you’ve got a popular item in mind, run a search on eBay (using your best parameters) and then you can click “Follow this search” to have alerts emailed to you.  
(Get Ripped In 90 Days)

The screenshot shows an eBay search results page for the query "supreme 90 day". The search bar at the top contains the text "supreme 90 day". Below the search bar, there are several related search terms: "insanity workout", "focus", "tapout x", "insane abs", "supreme 90 day workout", "supreme 90 day system", and "p90x". The "Buy It Now" filter is selected, and the sort order is set to "Time: newly listed". The search results show 54 results for "supreme 90 day", with a green plus icon and the text "Follow this search" next to the result count. The first result is a "NEW LISTING" for "Supreme 90 day system" priced at "\$34.99" with "Buy It Now" and "Free shipping" options. The listing also includes a "FAST 'N FREE" shipping option with a truck icon and the text "Get it on or before Mon, Sep. 8". The listing date and time are "Sep-01 23:36". The product image shows a DVD box set for "Supreme 90 Day" with "10 DVD" and "BONUS" text. There are green arrows pointing to the search bar, the "Buy It Now" filter, and the "Follow this search" link.

supreme 90 day

Related: [insanity workout](#) [focus](#) [tapout x](#) [insane abs](#) [supreme 90 day workout](#) [supreme 90 day system](#) [p90x](#)

All Listings Auction **Buy It Now** Sort: **Time: newly listed**

54 results for **supreme 90 day** [+ Follow this search](#)

**NEW LISTING** Supreme 90 day system

**\$34.99**  
Buy It Now  
**Free shipping**

**FAST 'N FREE**  
Get it on or before Mon, Sep. 8

Sep-01 23:36

5 Photos

# 15 – “Buy It Now” Sniping

## Step-By-Step:

1. Enter the search that you want to “Snipe” into eBay search.
2. Include such parameters as: “Buy It Now”, Lowest Price, “Newly Listed” and Alternate titles
3. Get daily alerts emailed to you by eBay!



# 16 – Searching Mis-Listed Items

I've made some great money by searching items that were mis-listed...

(and therefore NOT FINDABLE by most of the people searching for them the normal ways!)

## **Commonly-made errors:**

- Not using the PRIMARY keywords / product name in titles
- Not using secondary keywords in titles
- Not using all 80 characters in the title
- Misspelling keywords in titles
- Not giving enough details in listings

# 16 – Searching Mis-Listed Items

## “Not In Title” search

When the item’s name is not in the title, it makes that item very difficult to find by someone who is typing in the correct search term.

For example: listing a Mickey Mouse toy without the word “Mickey”

The item would get lost in a sea of “mouse” titles.

I once bought an item for 99¢ that I turned around and sold for \$71 because of this error!

A “not in title” search allows you to search the description for the keyword – this ensures that YOU find the mis-listed item, where others cannot.

# 16 – Searching Mis-Listed Items

## Step-By-Step:

1. Visit [GoofBid.com](http://GoofBid.com) – under eBay Tools, click on “eBay Not In Title search”



# 16 – Searching Mis-Listed Items

## Step-By-Step:

1. Visit GoofBid.com – under eBay Tools, click on [“eBay Not In Title search”](#)
2. Type in the keyword you want to use



# 16 – Searching Mis-Listed Items

## Step-By-Step:

1. Visit GoofBid.com – under eBay Tools, click on “eBay Not In Title search”
2. Type in the keyword you want to use
3. Click Search



# 16 – Searching Mis-Listed Items

## Step-By-Step:

1. Visit GoofBid.com – under eBay Tools, click on “eBay Not In Title search”
2. Type in the keyword you want to use
3. Click Search
4. GoofBid’s tool will show you items that have that keyword hidden in the description!



# 17 – Finding Wholesale Lots On eBay

You can often find some great wholesale lots on eBay by creatively searching.

If you begin a search for one of your popular items and then use search terms like:

- Collection of...
- Wholesale lot of...
- Lot of...
- Group of...

You can often find larger lots. Since the odds of someone wanting a lot of one item are dramatically lower, the chance of that person selling that lot is smaller.

# 17 – Finding Wholesale Lots On eBay

You can often negotiate a much lower “buy it now” price with someone like that because they may not want to go through the hassle of listing the items individually.

Also, if as a result of your creative searching and “spying” you find a seller who seems to have a lot of one item, you can contact them and see if they’ll sell you a “wholesale lot”.

Now, you are sourcing wholesale items ON eBay!



# 17 – Finding Wholesale Lots On eBay

## Step-By-Step:

- 1.** Run creative searches of popular items using the terms: wholesale, lot, group, collection, etc.
- 2.** For each of those searches, create eBay “alerts” so that you are notified whenever a lot is listed with these keywords.
- 3.** Buy wholesale on eBay and sell retail!

# 18 – Finding Wholesale Lots On Amazon

Amazon is obviously a different ecommerce platform than eBay.

It is particularly interesting in that it has a natural downward pricing pressure built into it.

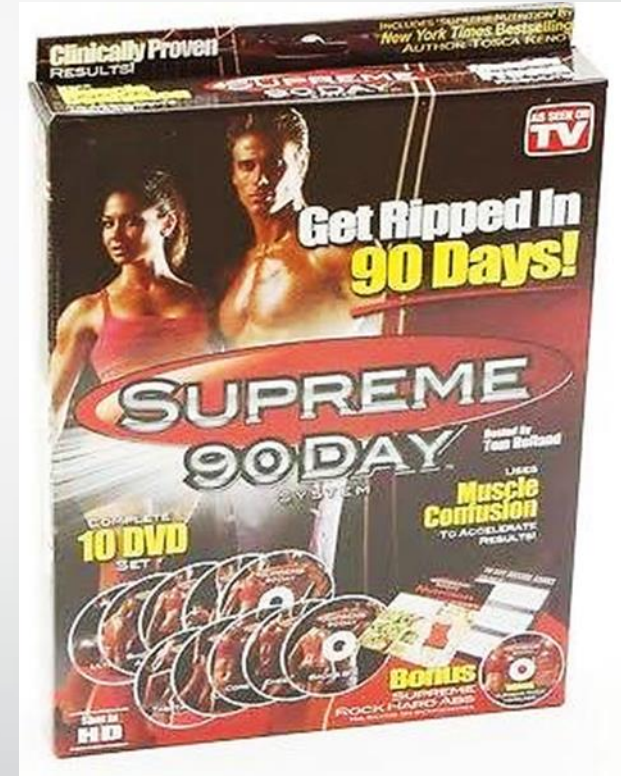
Since all sellers of an item are “sharing a listing”, (there is only one listing of each item) sellers are constantly trying to “outdo” each others’ price by lowering their prices in order to sell their items first.

There is great advantage to this!

# 18 – Finding Wholesale Lots On Amazon

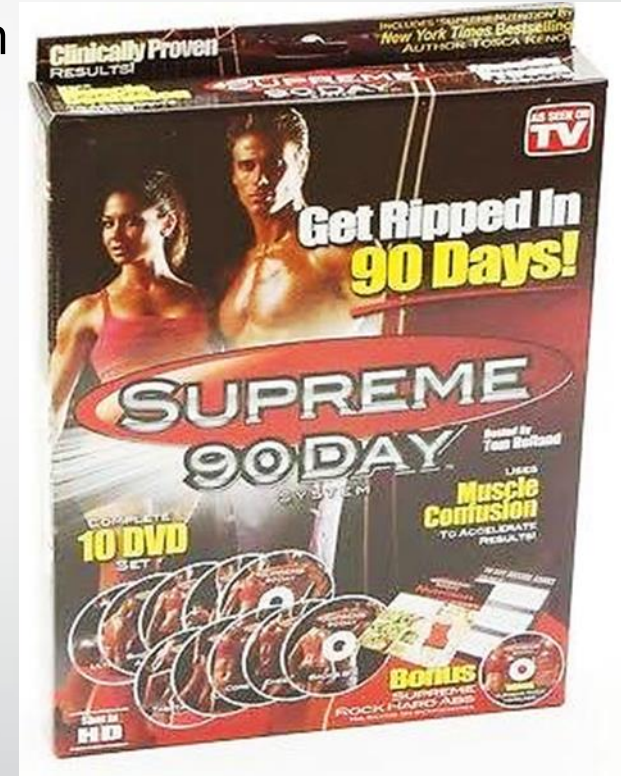
I once found a seller who had the lowest price on these workout DVDs on Amazon.

I did a few simple things to determine how many they had and then contacted them with a simple inquiry:



# 18 – Finding Wholesale Lots On Amazon

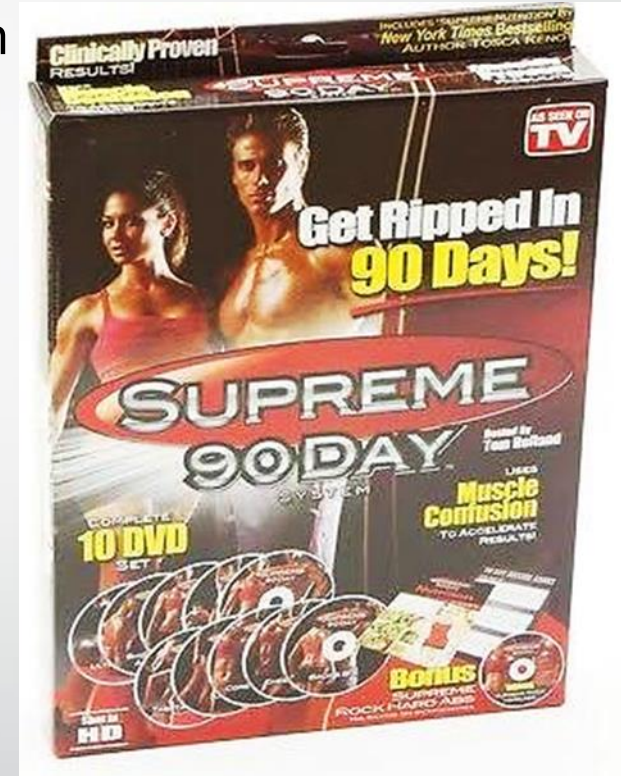
“I’m interested in buying your workout DVDs wholesale, and I can pick them up from your location.”



# 18 – Finding Wholesale Lots On Amazon

“I’m interested in buying your workout DVDs wholesale, and I can pick them up from your location.”

They agreed, and I bought 40 of these for \$6 each!

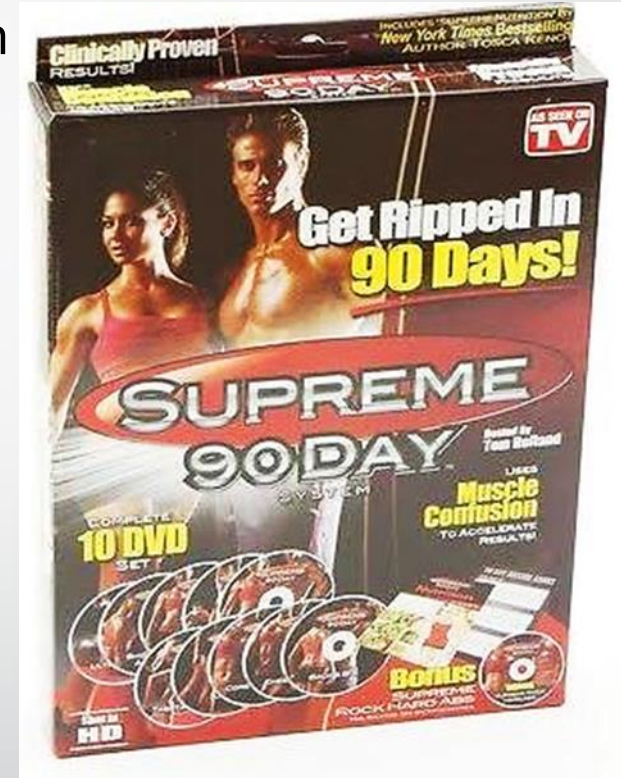


# 18 – Finding Wholesale Lots On Amazon

“I’m interested in buying your workout DVDs wholesale, and I can pick them up from your location.”

They agreed, and I bought 40 of these for \$6 each!

(Sold them for between \$30 and \$80 each!)




# 18 – Finding Wholesale Lots On Amazon

Search All ▾ supreme 90 day Go

for "supreme 90 day"

Related Searches: [p90x3](#).

 **Supreme 90 Day System** NR


**\$25.30** DVD  
More Buying Choices from **\$14.01** (28 offers)

★★★★☆  (361)

Starring: Tom Holland  
Directed by: Cal Pozo  
Trade in this item for an Amazon.com  
**Movies & TV:** See all 8 items

Ds  
ts

# 18 – Finding Wholesale Lots On Amazon



**Supreme 90 Day System**  
Cal Pozo (Director), Tom Holland (Actor) | Rated: NR  
★★★★★ 361 customer reviews





Price: **\$25.30** + \$3.99 shipping

**In Stock.**  
Ships from and sold by Luxe Shop.

16 new from **\$25.29** 12 used from **\$14.01**

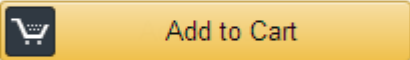
DVD 10-Disc Version

**57% off** Deal of the Week: 57% Off "Clint Eastwood" films and two new documentaries. This week only, save 57% on "Clint Eastwood" films and two new documentaries. The offer to own this PST. [Shop now](#)

Share    

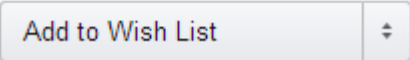
Qty: **30** ▼

**\$759.00** + \$119.70 shipping  
**In Stock.** Sold by **Luxe Shop**

 Add to Cart

or

[Sign in](#) to turn on 1-Click ordering.

 Add to Wish List



# 18 – Finding Wholesale Lots On Amazon

✓ 30 items added to Cart



Supreme 90 Day System

Cal Pozo

\$25.30

Quantity added:30

Gift Options not available [Learn more](#)

Order subtotal: **\$759.00**

30 items in your Cart

Edit your Cart

Proceed to checkout



Get the Amazon.com Rewards Visa Card and **Get \$30 off instantly**

Current Total: \$ 759.00

Gift Card: - \$ 30.00

**Cost After Savings: \$ 729.00**

Apply now

Price

**\$25.30**

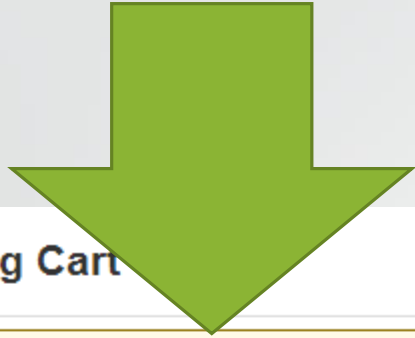
Quantity

200

Update

Subtotal (30 items): **\$759.00**

# 18 – Finding Wholesale Lots On Amazon



## Shopping Cart

Price

Quantity



This seller has only 65 of these available. To see if more are available from another seller, go to the [product detail page](#).



**Supreme 90 Day System** by Cal Pozo

DVD

In Stock

Gift options not available. [Learn more](#)

[Delete](#) | [Save for later](#)

**\$25.30**

65

**Subtotal (65 items): \$1,644.50**

# 18 – Finding Wholesale Lots On Amazon

## Step-By-Step:

- 1.** Search for popular / high demand items on Amazon – do a trial run order from the seller in the “Buy Box”.
- 2.** Edit your order quantity to a high number to get an idea of how many of these items the seller has.
- 3.** Contact the seller about a wholesale deal. Most people would rather sell of their entire inventory of a product and take their profits to move onto another product!

# 18 – Finding Wholesale Lots On Amazon

Movies & TV New Releases Best Sellers Deals Blu-ray TV Shows Kids & Family Anime All Genres

## Supreme 90 Day System

Cal Pozo (Director), Tom Holland (Actor) | Rate

★★★★★ 361 customer reviews


Price: \$25.30 + \$3.99 shipping

**In Stock.**  
Ships from and sold by Luxe Shop.

16 new from \$25.29 12 used from \$14.01

DVD 10-Disc Version

**Deal of the Week: 57% Off** "Clint Eastwood" films and two new documentaries. The offer to own PST. [Shop now](#)



## Luxe Shop

**Feedback Rating:** ★★★★★

4.5 stars over the past 12 months (111 ratings)

[Detailed Seller Information](#)

[Luxe Shop Storefront](#)

Search for other products from this seller:

**Consider these other items from Luxe Shop:**



For questions regarding products, order delivery, or returns, please contact [Luxe Shop Customer Service](#):

To initiate a return, please visit [Amazon's Online Return Center](#) to request a return authorization from the seller.

For questions about a charge that has been made to your credit card, please [contact Amazon](#). For questions about how to place an order, [search Amazon Help](#).

[Top of Page](#)

**Recent**  
4.5 stars

5/5: "E  
ev

5/5: "F

5/5: "c

5/5: "V  
w  
or

# 19 – Searching Misspellings On eBay

Many people think this no longer works, but it does, if you use a special tool!

The idea with searching misspelling is that, if someone misspells one of their MAIN keywords in the title of their listing, it will be very difficult for a searcher to find that item if they CORRECTLY spell it in their search.

Although eBay DOES have a spell-check tool in their search engine, it does not cover ALL possible misspellings.

You can still find valuable, misspelled items by using your misspelled keyword in “quotes”.

# 19 – Searching Misspellings On eBay

The screenshot shows the eBay search interface. The search bar contains the text "camero". Below the search bar, a horizontal list of related terms includes "camaro", "mustang", "corvette", "chevelle", "trans am", "lamborghini", and "dodge charger". On the left side, there is a "Categories" section with links to "eBay Motors (1,237,311)", "Parts & Accessories (1,236,566)", "Cars & Trucks (444)", "Automotive Tools & Supplies", "Other Vehicles & Trailers (5)", and "Motorcycles (1)". Below this is a "Condition" section with radio buttons for "New (1,189,107)", "Used (91,350)", and "Not Specified (7,099)". At the bottom left is a "Price" section with radio buttons for "Under \$5000" and "\$5000 - \$15200". In the main search area, there are buttons for "All Listings", "Auction", and "Buy It Now". Below these buttons, it says "1,287,560 results for camero" and "Follow this search". A prominent suggestion is shown: "Did you mean: camaro? (273,828 items)". Below this is a section titled "Find your Car or Truck" with a car icon and several filter dropdowns: "Make & Model" (set to "Any Make"), "Year From / To" (with "Year From" and "Year To" sub-fields), and "Distance" (set to "Any"). A listing for "Vintage DOBBS Camaro ca" is partially visible at the bottom right.

ebay Search category

camero

Related: camaro mustang corvette chevelle trans am lamborghini dodge charger

Categories

eBay Motors (1,237,311)

Parts & Accessories (1,236,566)

Cars & Trucks (444)

Automotive Tools & Supplies

Other Vehicles & Trailers (5)

Motorcycles (1)

See all categories

Condition see all

New (1,189,107)

Used (91,350)

Not Specified (7,099)

Price

Under \$5000

\$5000 - \$15200

All Listings Auction Buy It Now

1,287,560 results for camero + Follow this search

Did you mean: camaro? (273,828 items)

Find your Car or Truck

Make & Model

Year From / To

Year From

Year To

Distance

Any Make

Any Model

Any distance

Enter zip code

NEW LISTING Vintage DOBBS Camaro ca

# 19 – Searching Misspellings On eBay

The screenshot shows the eBay search interface. At the top left is the eBay logo and a 'Shop by category' dropdown menu. The search bar contains the text '"camero"'. Below the search bar, a 'Related:' section lists car models: camaro, mustang, corvette, chevelle, trans am, and lamborghini. On the left side, there is a 'Categories' list with various items and their counts. The main search results area shows '1,539 results for "camero"' and a 'Follow this search' button. Below this is a section titled 'Find your Car or Truck' with a car icon and several filter dropdowns: 'Make & Model' (Any Make), 'Year From / To' (Year From, Year To), and 'Distance' (Any). At the bottom, a 'NEW LISTING' is shown for 'The Artist's Way: Workbook) Camero' priced at '\$50.00'.

**ebay** Shop by category

"camero"

Related: [camaro](#) [mustang](#) [corvette](#) [chevelle](#) [trans am](#) [lamborghini](#) [c](#)

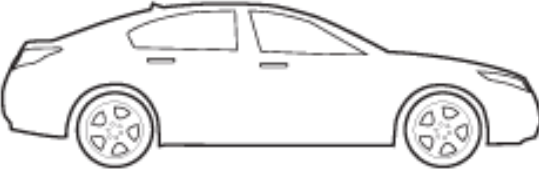
**Categories**

- [eBay Motors \(637\)](#)
- [Toys & Hobbies \(249\)](#)
- [Home & Garden \(145\)](#)
- [Books \(125\)](#)
- [Collectibles \(111\)](#)
- [Clothing, Shoes & Accessories \(69\)](#)
- [Sports Mem, Cards & Fan Shop \(63\)](#)
- [Music \(37\)](#)
- [Jewelry & Watches \(15\)](#)
- [DVDs & Movies \(14\)](#)
- [Art \(11\)](#)

All Listings Auction Buy It Now

1,539 results for "camero" [+ Follow this search](#)

**Find your Car or Truck**



Make & Model Year From / To Dist

Any Make Year From Ar

Any Model Year To En

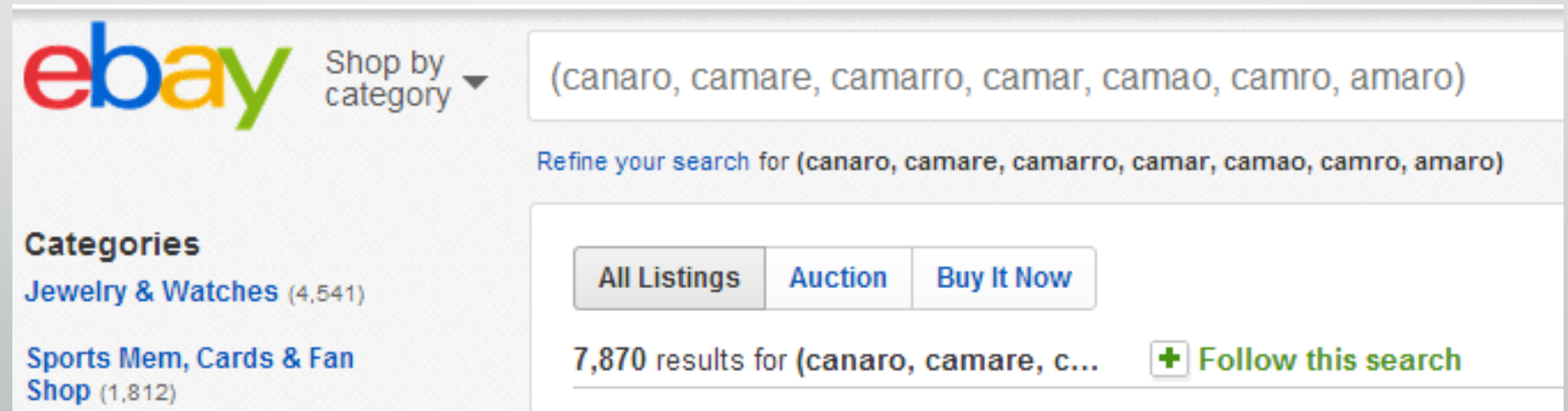
**NEW LISTING** [The Artist's Way: Workbook\) Camero](#)

**\$50.00**

# 19 – Searching Misspellings On eBay

## Step-By-Step:

1. Use [FatFingers.com](http://FatFingers.com)'s misspelling search tool
2. Type in the correct spelling of your item
3. FatFingers.com will find multiple misspelling variations AND search eBay for you under each of those misspellings, allowing you to find all kinds of “unfindable” items!



The screenshot shows the eBay search interface. At the top left is the eBay logo and a 'Shop by category' dropdown menu. The search bar contains the text '(canaro, camare, camarro, camar, camao, camro, amaro)'. Below the search bar, there is a link to 'Refine your search for (canaro, camare, camarro, camar, camao, camro, amaro)'. On the left side, there are two category listings: 'Jewelry & Watches (4,541)' and 'Sports Mem, Cards & Fan Shop (1,812)'. On the right side, there are three buttons: 'All Listings', 'Auction', and 'Buy It Now'. Below these buttons, it says '7,870 results for (canaro, camare, c...'. At the bottom right, there is a green plus sign icon followed by the text 'Follow this search'.



## 20 – Amazon >> eBay Profits

Once you're good at this creative searching, you can (and will) find products that are incorrectly listed on eBay – buy them – and, once they're in your possession, list them on Amazon. (either merchant-fulfilled or FBA)

You can now take advantage of the pricing and attitude differences between the two marketplaces.

Amazon tends to be more upscale than eBay and generally has better customers who don't refund or return items as readily as on eBay.

The key is to know your market and know which items are going to be popular on Amazon.

# 20 – Amazon >> eBay Profits

## Step-By-Step:

- 1.** Using your newly-found creative searching on eBay skills, find high demand products that you can resell on Amazon.
- 2.** Buy them low (or wholesale) and
- 3.** Resell them high on Amazon
- 4.** Remember that often, you won't make a nice profit unless you **NEGOTIATE** it!

## 21 – Wholesale / Dropshipping

One of the most common questions I get asked as an eBay / Amazon product sourcing expert is: “Where can I find a good dropshipper?”

I try to dissuade them from doing drop shipping, because there are many drawbacks to this model and they can affect your feedback on either eBay or Amazon.

But if you want to find a quality directory of wholesalers / drop shippers, I recommend this site:

[daveespino.com/recommends/salehoo](http://daveespino.com/recommends/salehoo)

## 21 – Wholesale / Dropshipping

My first recommendation would be to set up your own exclusive drop shipping arrangement, like I showed you in one of the earlier lectures.

But this recommended resource actually reviews each wholesaler / dropshipper in their directory and gets ratings from people who have bought from them, so they are a much safer alternative than most other “directories”.

That’s why they have my recommendation.

# 21 – Wholesale / Dropshipping

## Step-By-Step:

1. Visit [daveespino.com/recommends/salehoo](https://daveespino.com/recommends/salehoo)
2. Check out their additional eBay / ecommerce training for free!



If these eBay product sourcing strategies were interesting to you and you would like to see more unique and little known “hacks”, I strongly recommend my eBay Hacks courses.

Email me for discount coupons to my two eBay Hacks courses!

[espino.dave@gmail.com](mailto:espino.dave@gmail.com)

## 22 – Deep Googling

Some wholesalers have websites that they don't really actively promote – but their products are listed online.

I've found some great wholesale deals by using what I call Deep Googling.

## 22 – Deep Googling

For example, I once discovered a fitness DVD (through reverse engineering a powerseller's listing) that was selling well on eBay.

When I did some deep googling, I found this exact DVD (in large quantities) on an ecommerce site by Googling the name of the DVD + "Add to cart" / "Buy now" / "order" and then going deep in the Google results.

The website had them for \$2.99 (w free shipping) and I was able to sell them for \$12.00

And, when someone ordered the DVD from me on eBay, I would just go to this site and order it on their behalf, with the shipping address being my customer's address!



# 22 – Deep Googling

## Step-By-Step:

- 1.** Find a high-demand product
- 2.** Go to Google and search for the product name + “Add To Cart” / “Order” / “Buy Now”
- 3.** Go DEEP – 10 – 20 pages to see if you can find that product on an ecommerce site or on a wholesaler’s website at a reduced price.

# 23 – Tips To Getting Great Craigslist Deals

When you are looking for great deals on Craigslist, here are a few tips.

1. Jump on deals quickly
2. Respond to ads enthusiastically
3. When you say you will show up – show up!
4. Be safe (higher the dollar amount, the more careful you are)

## 24 – Home Shows, Boat Shows, Car Shows

Every year, there are home shows, boat shows, RV shows and auto shows that are geared to the consumer... These shows are often where new products are introduced.

You can attend these shows and talk to the vendors / exhibitors about their products – that's what they're there for!

This can be a great source for new, exciting merchandise and you can possibly lock in an exclusive drop shipping arrangement on Amazon or eBay!

# 24 – Home Shows, Boat Shows, Car Shows

# Angie's list.

[Join Now](#) [How It Works](#) [Sign In](#) [1-888-888-LIS](#)


[Quick Tour](#) | [FAQ](#) | [In the Press](#) | [Articles](#) | [The Big Deal](#) | [Business Owners](#)

[Home](#)

## ANGIE'S LIST GUIDE TO Home and garden shows

If you own a home and have never been to a Home and Garden Show, this is a great opportunity to see what you've been missing. Angie's List experts attend hundreds of shows around the U.S. to help homeowners like you connect with local professionals whose business is to make your home improvement dreams into realities. Check out our tour dates below and put us on your calendar. Make sure to stop by and see us at the show to take advantage of the lowest membership price Angie's List has to offer, or just say hello and pick up some free literature and other fun goodies!

| CONTENTS                       |                               |
|--------------------------------|-------------------------------|
| <a href="#">August 2014</a>    | <a href="#">November 2014</a> |
| <a href="#">September 2014</a> | <a href="#">November 2014</a> |
| <a href="#">October 2014</a>   |                               |



# 24 – Home Shows, Boat Shows, Car Shows

## Step-By-Step:

- 1.** To find these consumer shows, just Google “Home shows”, “Boat shows”, “RV Shows” or “Auto shows”.
- 2.** Attend these shows and look for the vendors who have new, exciting products.
- 3.** Strike up a conversation with them and take their info to discuss in more detail after they get home from the show.

## 25 – Storage Auctions

Storage auctions can be exciting!

They are a form of treasure hunting that depends on your detective skills as well as luck.

A storage auction happens when someone failed to pay their storage fees and, after about 3 – 5 months, the contents of the unit are auctioned off to cover the storage fees and clear out the unit for re-renting. (there is a legal process – called a lien sale – that storage facilities must follow)

If you like the thrill of the hunt and the idea of treasure hunting, sight unseen, you'll love storage auctions!

# 25 – Storage Auctions

## Step-By-Step:

- 1.** There are many ways to find storage auctions, but a good one is at [StorageUnitAuctionList.com](http://StorageUnitAuctionList.com)
- 2.** Be careful when bidding – bid **ONLY** on what you can see – don't gamble
- 3.** Get additional education – [StorageAuctionMoney.com](http://StorageAuctionMoney.com)

# 25 – Storage Auctions

**StorageUnitAuctionList.com**  
Listing Every Auction Everywhere   
Storage, Government, Police, Auto, Online, Real Estate, Foreclosure, Estate Sales, Other

About ▾ Blog Online Auction

**Pick a State to Find Auctions ...**



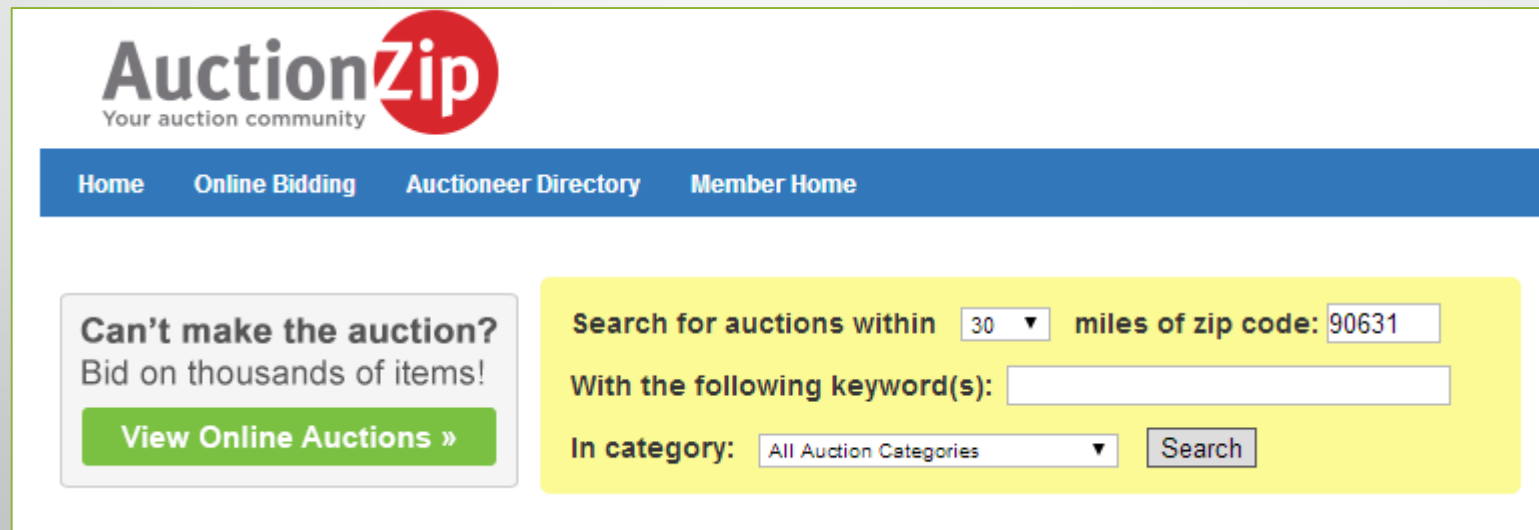
  



## 26 – Local Auctions

There's an entire "unseen" world of local auctions – auctions you can attend near you where you can find some killer deals.

Sometimes, these are listed in local newspapers, but you can also find them at a handy site called: [AuctionZip.com](http://AuctionZip.com)



The screenshot shows the AuctionZip.com website. At the top left is the logo "AuctionZip" with the tagline "Your auction community". Below the logo is a blue navigation bar with links for "Home", "Online Bidding", "Auctioneer Directory", and "Member Home". The main content area is divided into two sections. On the left, a box titled "Can't make the auction? Bid on thousands of items!" contains a green button labeled "View Online Auctions »". On the right, a yellow search box contains the text "Search for auctions within 30 miles of zip code: 90631". Below this, there is a text input field for "With the following keyword(s):" and a dropdown menu for "In category:" set to "All Auction Categories", followed by a "Search" button.

## 26 – Local Auctions

The benefit to attending local auctions is that, since there are fewer bidders, you can often walk away with some great deals!

Be sure to try out different types of auctions, you'll be amazed at the varieties of merchandise that is sold and that you can make money with!

# 26 – Local Auctions

## Step-By-Step:






1. Visit [AuctionZip.com](https://www.auctionzip.com)
2. Search for local auctions near you
3. Attend the auctions and get some deals!

## 27 – Little-Known Online Auctions

Even though eBay is the World's largest online auction site, there are also many little-known auctions going on all the time.

On [AuctionZip](#), you can also find online auctions where you can bid online for merchandise!

# 27 – Little-Known Online Auctions



[Home](#) [Online Bidding](#) [Auctioneer Directory](#) [Member Home](#)

## Online Bidding

Bid online on over 100,000 items!


Search for items available at auction now:

 [SEARCH](#)

Filters:

Show Auctions:  All  Live only  Timed only

1 2 3 ... 17 | N




**Elegant Jewelry ,Gold & Silver Coin, Loose Gemstones !!!**  
by Goldini Jewelers  
September 8, 2014, 8:00 AM PST  
Los Angeles, CA, USA  
⌚ Timed Auction

**In Progress**  
closing in 9 hours 43 minutes

[Bid Now](#)

[Get approved to bid](#)



**HUGE FACTORY LIQUIDATION - FINE JEWELRY - DAY 1**  
by US Jewelry Liquidation  
September 9, 2014, 8:00 AM ACDT  
Commerce, CA, USA  
📶 Live Auction

**In Progress**  
watch and bid live

[Bid Now](#)

[Get approved to bid](#)

# 27 – Little-Known Online Auctions

## Step-By-Step:

1. Visit [AuctionZip.com](https://www.auctionzip.com) and click on “Online Bidding” near the top
2. Search for online auctions
3. Do pricing research on items before you bid
4. Bid online and get some deals!

# 28 – Live Webcast Auctions

You can also bid “LIVE” on auctions that are happening, right now.



The screenshot shows the AuctionZip website interface. At the top, there is a blue navigation bar with links for Home, Online Bidding, Auctioneer Directory, and Member Home. On the right side of the navigation bar, there is a field for 'AuctionZip Auctioneer ID#'. Below the navigation bar, the main content area features a large banner with the 'AuctionZip LIVE!' logo. The banner text reads 'Learn to bid in three easy steps!' and includes three large buttons: 'Register at AuctionZip.com', 'Register for your auction', and 'Place your bids'. To the right of these buttons is a smaller image showing a live auction interface with a '200 BID NOW!' button and the text 'Click to try bidding!'. At the bottom of the main content area, there is a yellow button that says 'What is an AuctionZip Live! auction?' and a blue link that says 'Go to www.AuctionZip.com'.

# 28 – Live Webcast Auctions

## Step-By-Step:

1. Visit [www.auctionzip.com/azIDemo.html](http://www.auctionzip.com/azIDemo.html)
2. Register for Live bidding
3. Start bidding from the comfort of your own home!



## 29 – [GovLiquidation.com](https://www.govliquidation.com)

There's an entire WORLD of merchandise available in Government Auctions!

I'm going to highlight some of the top online destinations here.

[GovLiquidation.com](https://www.govliquidation.com) is a site that offers government surplus items for sale. (and with online bidding)

There are tons of merchandise on this site – much of it industrial, but often there are also consumer items that the government no longer needs.

# 29 – GovLiquidation.com

## Step-By-Step:

- 1.** Visit [GovLiquidation.com](http://GovLiquidation.com) and search for merchandise
- 2.** When you find something interesting, be sure to find out of the seller ships!
- 3.** Research completed listings on eBay
- 4.** Base your buying decision on how much you can make, but also be sure to read all terms and conditions of the auction and find out how you are supposed to take possession of the merchandise

# 30 – GSA Auctions

The General Services Administration handles the widest variety of items that the government no longer has use for.

Here is a list of their main categories:

- Agricultural Equipment and Supplies ( 10)
- Aircraft and Aircraft Parts ( 18)
- Boats and Marine Equipment ( 25)
- Communication Equipment ( 33)
- Computer Equipment and Accessories ( 142)
- Construction Equipment ( 18)
- Electrical and Electronic Equipment and Components ( 38)
- Fire Trucks and Fire Fighting Equipment ( 2)
- Furniture ( 66)
- Hand Tools & Shop Equipment ( 27)
- Household/Personal ( 18)
- Industrial Machinery ( 60)
- Jewelry & Exotic Collectibles ( 0)
- Lab Equipment ( 21)
- Medical, Dental, and Veterinary Equipment and Supplies ( 97)
- Miscellaneous ( 157)
- Motorcycles & Bicycles ( 4)
- NASA Shuttle/Hubble ( 0)
- Office Equipment and Supplies ( 23)
- Photographic Equipment ( 9)
- Trailers, Tractors and Manufactured Housing ( 17)
- Real Estate ( 42)
- Vehicles ( 315)

# 30 – GSA Auctions

Much of this merchandise is used, but very often, there is brand new merchandise here. (merchandise that the government bought, but never ended up using)

Be careful to read their auction terms BEFORE BIDDING (they are different than your average eBay auction!)

# 30 – GSA Auctions

## Step-By-Step:

- 1.** Visit [GSAuctions.gov](https://gsaauctions.gov) and search for merchandise
- 2.** When you find something interesting, be sure to find out if the seller ships!
- 3.** Research completed listings on eBay
- 4.** Base your buying decision on how much you can make, but also be sure to read all terms and conditions of the auction

# 31 – [GovDeals.com](http://GovDeals.com)

Want to buy surplus AND confiscated items from the Government? Check out [GovDeals.com](http://GovDeals.com)

|  |  |  |
|--|--|--|
| <b>A</b> Agriculture Equip/Commodities - 30 items<br>Aircraft and Aviation Parts, Equipment - 2 items<br>All Terrain Vehicles - 12 items<br>Ambulance - 15 items<br>Animal Equipment, Cages and Feed - 2 items<br>Arts and Crafts - 16 items<br>Asphalt Equipment - 7 items<br>Audio/Visual Equipment - 148 items<br>Automobiles - 305 items<br>Automobiles (Classic/Custom) - 2 items<br>Automobiles (Restricted Vehicles) - 13 items         | <b>F</b> Fine Art - 5 items<br>Fire and Police Equipment - 182 items<br>Fire Trucks - 27 items<br>Firearm Accessories - 6 items<br>Food - 2 items<br>Forklifts - 6 items<br>Fueling Equipment - 9 items<br>Furniture/Furnishings - 325 items | <b>P</b> Paper and Paper Products - 1 items<br>Photographic Equipment - 13 items<br>Pipe, Valves, and Fittings - 19 items<br>Playground Equipment - 2 items<br>Plumbing Equipment and Supplies - 10 items<br>Pool Supplies and Equipment - 1 items<br>Printing and Binding Equipment - 42 items<br>Public Utility Equipment - 34 items<br>Pumps - Fuel, Water, Etc. - 13 items |
| <b>B</b> Bags, All Types - 2 items<br>Barber and Beauty Shop Equipment - 2 items<br>Batteries, All Types - 3 items<br>Bicycles - 19 items<br>Boats and Marine Supplies - 16 items<br>Books/Manuals - 16 items<br>Builders Supplies - 31 items<br>Buildings - 31 items<br>Buses, Transit and School - 85 items  | <b>G</b> Garbage and Refuse Containers - 3 items<br>Garbage Trucks - 8 items<br>Generators - 33 items<br>Glass - 1 items<br>Golf Course Equipment - 6 items  | <b>R</b> Rail Equipment and Accessories - 1 items<br>Real Estate - 15 items<br>Recovered Items - 2 items<br>Recyclable Materials - 8 items<br>Road/Highway/Bridge - 7 items  |
| <b>C</b> Cafeteria and Kitchen Equipment - 256 items<br>Chemicals, All Types - 2 items<br>Clothing/Linens - 9 items<br>Collectibles - 18 items<br>Commercial Furnaces - 1 items<br>Commodities - 2 items<br>Communication/Electronic Equipment - 110 items<br>Compressors - 12 items<br>Computers, Parts and Supplies - 661 items<br>Confiscated/Personal Property - 103 items<br>Containers - Storage/Shipping - 14 items<br>Cranes - 3 items | <b>H</b> Hardware - 16 items<br>Health and Beauty - 2 items<br>Highway Equipment - 5 items<br>HVAC Equipment - 31 items  | <b>S</b> Scales and Weighing Apparatus - 4 items<br>School Equipment - 72 items<br>Security Equipment - 18 items<br>Snow Removal Equipment - 14 items<br>Sporting Equipment - 23 items<br>Survey Equipment - 4 items<br>SUV - 89 items<br>Sweeper - Parking Lot/Warehouse - 1 items<br>Sweeper - Street - 6 items  |
| <b>D</b> Displays and Exhibit Stands - 5 items<br>Driving Simulators - 1 items   | <b>I</b> Industrial Equipment - 49 items   | <b>T</b> Tanks - Water, Fuel, Oil, etc. - 5 items<br>Tires and Tubes - 27 items<br>Tools, All Types - 153 items<br>Towers - Water/Fire/Transmission - 1 items<br>Tractor - Farm - 24 items<br>Traffic Signals and Controls - 32 items<br>Trailers - 28 items<br>Trucks, Heavy Duty 1 ton & over - 108 items<br>Trucks, Light Duty under 1 ton - 178 items                      |
| <b>E</b> Educational - 21 items<br>Election Equipment - 3 items  | <b>J</b> Janitorial Equipment - 47 items<br>Jewelry - 5 items  | <b>V</b> Vans - 120 items<br>Vehicle Equipment/Parts - 56 items<br>Vending Equipment - 9 items   |
|  | <b>L</b> Laboratory Equipment - 44 items<br>Laundry Equipment - 4 items<br>Library Equipment - 18 items<br>Lighting/Fixtures - 37 items<br>Lost/Abandoned Property - 10 items<br>Lumber - 1 items  |  |
|  | <b>M</b> Machinery - 24 items<br>Mailing Equipment - 6 items<br>Material Handling Equipment - 12 items<br>Medical/Dental Equipment - 44 items<br>Metal, Scrap - 39 items<br>Miscellaneous Vehicles - 3 items<br>Motor Homes - 4 items        |  |

# 31 – GovDeals.com

## Step-By-Step:

1. Visit [GovDeals.com](https://www.govdeals.com) and search for merchandise
2. When you find something interesting, be sure to check if the seller ships!
3. Research completed listings on eBay
4. Base your buying decision on how much you can make, but also be sure to read all terms and conditions of the auction

## 32 – [PoliceAuctions.com](https://www.PoliceAuctions.com)

This site showcases items that have been confiscated in police actions as well as other government auctions.

This can be a good place to find general merchandise.

When you buy from the site itself, they give you a guarantee, as well.



## 32 – PoliceAuctions.com

### Step-By-Step:

1. Visit PoliceAuctions.com and search for merchandise
2. When you find something interesting, research completed listings on eBay
3. Base your buying decision on how much you can make, but also be sure to read all terms and conditions of the auction

# 33 – The World Of Government Auctions

There are so many types of Government Auctions, that there are too many to go over here.

**Here is a partial list of the government agencies that hold auctions:**

# 33 – The World Of Government Auctions

- Department of Agriculture
- Department of Defense
- Department of Energy
- Federal Deposit Insurance Corporation (FDIC)
- Government Printing Office
- Dept. of Housing & Urban Development (HUD)
- Department of the Interior
- Department of Justice – US Marshall's Service
- NASA – National Aeronautics & Space Administration
- USPS – US Postal Service
- IRS – Internal Revenue Service
- US Customs
- US Secret Service
- Bureau of Alcohol, Tobacco & Firearms

# 33 – The World Of Government Auctions

## Step-By-Step:

- 1.** To find these auctions, just Google “Government Auctions”
- 2.** For tons of details on each of these auctions, get my book here:

[DaveEspino.com/AuctionsForIncome](http://DaveEspino.com/AuctionsForIncome)